Consulate General of India
Jeddah
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CORRIGENDUM

Sub: Tender for Selection of Service Provider Company for Comprehensive Service Package for Indian Haj Pilgrims during Haj 2027

No.: Jed/Haj/118/01/2027 **Date: 21.08.2026**

This is with reference to the Tender bearing Reference No. Jed/Haj/118/01/2027 dated 11.08.2026 regarding the Selection of Service Provider Company for providing Comprehensive Service Package for Indian Haj Pilgrims during Haj 2027**.**

Pursuant to the pre-bid meeting held on 20.08.2026 and examination of queries/observations received from prospective bidders, the following additions, modifications and clarifications are hereby made to the Tender Document:

(i). Area/Category preference for pilgrims' accommodation in Makkah:

The following priority order shall be followed for provision of pilgrims' accommodation in Makkah. This shall modify the relevant provisions of Annexure D of the Tender Document to the extent of inconsistency:

- **First Preference: Azizia/Naseem (Nuzul Buildings):** Nuzul Buildings located in Azizia and Naseem areas shall be the first preference, constituting 100% of the requirement, subject to availability.
- **Second Preference: Hotel Category/Azizia and Naseem:** 1-Star Hotels located in Azizia and Naseem areas may be considered only if adequate Nuzul Building clusters are not available.
- **Third Preference: Hotel Category/Batha Quraish:** 1-Star Hotels located in the Batha Quraish and adjoining areas may be considered only if adequate accommodation in the first- and second-preference areas is not available.

(ii) Makkah accommodation price calculation:

For Makkah accommodation, bidders shall indicate the expected number of pilgrim accommodation units proposed under each accommodation category/area and quote the corresponding category-wise rate. The Makkah accommodation component rate for financial evaluation shall be derived as the

weighted average of the category-wise quoted rates, using the expected number of pilgrim accommodation spaces proposed under each category as weights.

- Weighted Average Makkah Accommodation Rate = [(P1 x R1) + (P2 x R2) + (P3 x R3)] / [P1 + P2 + P3]
- P1, P2, P3 = expected number of pilgrim accommodation spaces proposed under each category / area.
- P1+P2+P3 = 124,268 (122,518 for HCoI pilgrims plus 1% (of country quota of 175,025) reserve accommodation
- R1, R2, R3 = total rate per pilgrim, including VAT / charges, for the respective category / area.

(iii) Madinah Accommodation:

For Madinah accommodation, bidders shall quote separate rates for regular-stay pilgrims and short-duration-stay pilgrims. For financial evaluation, the weighted average Madinah accommodation rate shall be calculated on the basis of the indicative 90:10 split prescribed by the Indian Haj Mission:

- Regular-stay pilgrims (9 days): 90%
- Short-duration-stay pilgrims (5 days): 10%
- Weighted Average Madinah Accommodation Rate = (0.90 x R9) + (0.10 x R5)
- R9 = total rate per pilgrim for regular 9-day stay.
- R5 = total rate per pilgrim for short-duration 5-day stay.

(iv) Addition of Transport route:

One additional transport route has been included in the Financial Bid Format, namely:

- **Jeddah Airport – Johfa – Makkah Accommodation**

(v) Transportation rate calculation

Since the final airline allocation, airport-wise arrival/departure split and route-wise pilgrim distribution will be determined later, all bidders shall quote rates for each route specified in the Revised Financial Bid Format. For financial evaluation, the transportation component shall be calculated by summing the quoted route-wise rates on a like-for-like basis. Payment/reconciliation shall be based on actual routes utilized and actual number of pilgrims moved on each route, at the accepted quoted route-wise rates, subject to contract provisions and applicable platform requirements.

- Transportation Component Rate for Evaluation = R1 + R2 + R3 + R4 + R5 + R6 + R7 + R8 + R9
- R1 to R9 = total quoted rate per pilgrim for each route/movement specified in the Financial Bid Format.

(vi) Full-board catering in Makkah and Madinah:

It is to be noted that Indian pilgrims generally stay for a maximum of 45 days (short stay pilgrims, however stay for shorter duration of around 20-25 days), comprising approximately **5 days in the Mashaer region, 32 days in Makkah, and 8 days in Madinah**.

Bidders shall quote accommodation catering rates on a per-pilgrim per-day basis separately for Makkah and Madinah. For financial evaluation, the accommodation catering component shall be calculated using the indicative evaluation duration of 32 days in Makkah and 8 days in Madinah. Payment / reconciliation shall be based on the actual number of pilgrims and the actual number of catering days in Makkah and Madinah, at the accepted per-pilgrim per-day rates, subject to Contract provisions and applicable platform requirements.

- Accommodation Catering Component Rate = (CM x 32) + (CD x 8)
- CM = Makkah catering rate per pilgrim per day, including VAT / charges.
- CD = Madinah catering rate per pilgrim per day, including VAT / charges.

(vii) Revised Financial Bid Format: The Revised Financial Bid Format enclosed with this Corrigendum shall supersede and replace Annexure B of the Tender Document.

For the purpose of financial evaluation, bidders shall quote the total all-inclusive per-pilgrim CSP rate on a comparable basis in Table 1 of the Revised Financial Bid Format. Wherever a component includes multiple categories, locations, routes or duration-based sub-components, the bidder shall quote the sub-component rates and derive the component-wise rate in the manner prescribed in the relevant table. The component-wise, category-wise, route-wise and day-wise rates so quoted shall be binding on the bidder and shall be used for reconciliation/payment/adjustment based on actual pilgrim numbers, actual accommodation category utilized, actual route/service availed, actual duration wherever applicable, contract provisions and applicable Nusuk Masaar/Saudi platform requirements. No rate higher than the accepted quoted rate shall be admissible for any such component, category, route or service.

2. All interested bidders are advised to strictly comply with the above additions/modifications. Bidders who have already submitted their bids are advised to resubmit their duly sealed bids incorporating the provisions of this Corrigendum, before the prescribed deadline for submission of bids.

3. All other terms and conditions of the Tender Document shall remain unchanged.

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ANNEXURE B

REVISED FINANCIAL BID FORMAT

1. **Total All-Inclusive Per-Pilgrim CSP Rate**

Sl. No.	Particular	Amount in SAR
1.	Total all-inclusive per-pilgrim Comprehensive Service Package rate, excluding VAT	
2.	VAT / applicable tax, if any	
3.	Total all-inclusive per-pilgrim CSP rate, including VAT and all applicable charges	

Total all-inclusive per-pilgrim CSP rate in words: SAR……only.

[Declaration: *I/We hereby declare that the total all-inclusive per-pilgrim CSP rate quoted in Table 1 represents the rate for financial evaluation and the overall per-pilgrim ceiling for the complete Comprehensive Service Package. I/We further declare that the component-wise, category-wise, route-wise and day-wise rates quoted in the subsequent tables are binding and may be used for reconciliation/payment/adjustment based on actual pilgrim numbers, actual accommodation category utilized, actual route/service availed, actual duration wherever applicable, accepted rates, contract provisions and applicable Nusuk Masaar/Saudi platform requirements.****]***

2. **CSP Component-wise Break-up**

Sl. No.	CSP Component	Rate per Pilgrim excluding VAT	VAT / Tax / Charges	Total Rate per Pilgrim in SAR incl. VAT & other charges
1.	Essential Services at Holy Sites/Mashaer, including Mina, Arafat and Muzdalifah			
2.	Makkah accommodation - weighted average as per Table 3			
3.	Madinah accommodation - weighted average as per Table 4			

Sl. No.	CSP Component	Rate per Pilgrim excluding VAT	VAT / Tax / Charges	Total Rate per Pilgrim in SAR incl. VAT & other charges
4.	Accommodation catering in Makkah and Madinah on full-board basis - derived as per Table 7			
5.	Airport transfers, intercity and Mashaer transportation - summation as per Table 5			
6.	Salawaat / Makkah intra-city shuttle operations			
7.	All other standard pilgrim services, including airport and railway operations support, passport management support, Nusuk card distribution, pilgrims' guidance and so on			
Total all-inclusive per-pilgrim CSP rate				

3. **Makkah Accommodation Cost Break-up:** The cost break-up shall clearly indicate the number of accommodation unit under each accommodation category, including Reserve Accommodation, in accordance with the latest rules and guidelines prescribed by the Ministry of Hajj and Umrah (MoHU) for Haj-2027. The total requirement of accommodation units shall be **1,24,268**, comprising **1,22,518** units for HCoI pilgrims and **1,750** units as Reserve Accommodation. *(Please refer to Annexure D of the tender document for details.). Payment/reconciliation shall be based on actual pilgrim numbers, actual approved accommodation category utilized/contracted, accepted category-wise rates and applicable platform/contract provisions.*

- Weighted Average Makkah Accommodation Rate = [(P1 x R1) + (P2 x R2) + (P3 x R3)] / [P1 + P2 + P3]

Sl. No.	Category	Expected No. of accommodation units	Proposed Rate per Pilgrim in SAR excluding VAT	VAT / Charges	Total Rate per Pilgrim in SAR incl. VAT	Weighted Amount for Evaluation
1.	Nuzul Buildings in Azizia / Naseem	(P1)			(R1)	P1 x R1
2.	1-Star Hotels located in Azizia and Naseem areas if adequate Nuzul Building clusters are not available.	(P2)			(R2)	P2 x R2
3.	1-Star Hotels located in Batha Quraish areas if adequate accommodation is not available in Azizia/Naseem.	(P3)			(R3)	P3 x R3
	Weighted Average Makkah Accommodation Rate	**124,268 (P1+P2+P3)**				[(P1 x R1)+(P2 x R2)+(P3 x R3)] / [P1+P2+P3]

4. **Madinah Accommodation (Only Markazia Area) Cost Break-up**

For financial evaluation, the weighted average Madinah accommodation rate shall be calculated on the basis of the indicative 90:10 ratio prescribed by the Indian Haj Mission. Payment/reconciliation shall be based on actual pilgrim numbers, actual stay category/cycle and accepted category-wise rates, subject to contract provisions and applicable platform requirements.

- Weighted Average Madinah Accommodation Rate = (0.90 x R9) + (0.10 x R5)

Sl. No.	Category	Evaluation Basis	Proposed Rate per Pilgrim in SAR excluding VAT	VAT / Charges	Total Rate per Pilgrim in SAR incl. VAT	Weighted Amount for Evaluation
1.	Regular stay pilgrims, 9 days	90% of 122,518			(R9)	0.90 x R9
2.	Short-duration stay pilgrims, 5 days	10% of 122,518			(R5)	0.10 x R5
	Weighted Average Madinah accommodation rate	122,518				(0.90 x R9) + (0.10 x R5)

5. **Scheduled Transportation Cost Break-up**

Sl. No.	Route / Service	Proposed Rate per Pilgrim in SAR excluding VAT	VAT / Charges	Total Rate per Pilgrim in SAR incl. VAT
1.	Jeddah Airport to Makkah accommodation			(R1)
2.	Madinah Airport to Madinah accommodation			(R2)
3.	Makkah to Madinah / Madinah to Makkah (Train – 60% of pilgrims – in case of train, the cost should include the cost of bus linkages from accommodation to train station at both ends of the journey)			(R3)
4.	Makkah to Madinah / Madinah to Makkah (Bus – 40% of pilgrims)			(R4)
5.	Makkah accommodation to Jeddah Airport			(R5)
6.	Madinah accommodation to Madinah Airport			(R6)
7.	Mashaer transportation for bus camps on Raddain basis			(R7)

Sl. No.	Route / Service	Proposed Rate per Pilgrim in SAR excluding VAT	VAT / Charges	Total Rate per Pilgrim in SAR incl. VAT
8.	Mashaer transportation for train camps, where applicable			(R8)
9.	Jeddah Airport-Johfa-Makkah Accommodation			(R9)
	Total Transportation Component Rate for Evaluation			R1+R2+R3+R4+R5+R6+R7+R8+R9

6. **Salawaat Cost Break-up**

Sl. No.	Service	Proposed Rate per Pilgrim in SAR excluding VAT	VAT / Charges	Total Rate per Pilgrim in SAR incl. VAT
1.	Salawaat / Makkah intra-city shuttle operations			

7. **Accommodation Catering Cost Break-up**

Bidders shall quote accommodation catering rates on a per-pilgrim per-day basis separately for Makkah and Madinah. For financial evaluation, the accommodation catering component shall be calculated using the indicative evaluation duration of 32 days in Makkah and 8 days in Madinah. Payment/reconciliation shall be based on actual number of pilgrims and actual number of catering days in Makkah and Madinah, at the accepted per-pilgrim per-day rates, subject to contract provisions and applicable platform requirements.

- Accommodation Catering Component Rate = (CM x 32) + (CD x 8)

Sl. No.	Catering Component	Proposed Rate per Pilgrim per day in SAR excluding VAT	VAT / Charges	Total Rate per Pilgrim in SAR incl. VAT	Indicative Evaluation Days	Evaluation Amount per Pilgrim in SAR
1.	Makkah accommodation			(CM)	32	CM x 32

Sl. No.	Catering Component	Proposed Rate per Pilgrim per day in SAR excluding VAT	VAT / Charges	Total Rate per Pilgrim in SAR incl. VAT	Indicative Evaluation Days	Evaluation Amount per Pilgrim in SAR
	catering on full-board basis					
2.	Madinah accommodation catering on full-board basis			(CD)	8	CD x 8
	Total Accommodation Catering Component Rate for Evaluation				40	(CM x 32) + (CD x 8)

8. **Declaration by Bidder**: I / We hereby confirm that the rate quoted above is total all-inclusive per-pilgrim rate for complete CSP for Haj 2027; includes all costs required for performance of services covered under Tender Document; component-wise break-up has been furnished for transparency, price reasonableness assessment, platform-related requirements, reconciliation and contract administration; component-wise break-up shall not dilute, limit or qualify our responsibility to provide complete CSP at total all-inclusive per-pilgrim CSP rate quoted above; no additional claim shall be made on account of under-estimation, omission or miscalculation of any component-wise cost; the final payment shall be calculated on the basis of specific service components availed by the pilgrims; and quoted rate shall remain firm and valid for the period prescribed in Tender Document.

Particular	Details
Name of Authorized Signatory	
Designation	
Company Name	
Signature	
Company Stamp	
Date	

Place	